

What do I say?

They've been asking questions...

"I know you've been curious about the program I've had success on. I'm going to text you a link for our Health Assessment. It's easy to fill out on your phone! Just hit the submit button at the end and it will come directly to me. I'll look it over to make sure this is a good fit for you before we chat!"

Approach out of concern for their health

"You told me that you are struggling with Type 2 Diabetes. I want you to know that many clients on our program are able to reduce or eliminate their medications! I'll send you over a Health Assessment that will help me to determine if this would be a good fit for you. There is no obligation and it comes directly to me! "

Build Relationship

Just continue building relationship until they ask questions or you feel they are sharing health issues that you know our program will assist them with!

